

# CITY OF CAPE CORAL REQUEST FOR SOLE SOURCE OR SINGLE SOURCE PURCHASE

**Requesting Department:** ITS

**Vendor Name:** Ekahua Inc.

**Address:** 1524 5th Ave. Suite 300 Seattle, WA 98101

**Phone:** (703)860-2850      **E- Mail:** salesoperations@ekahua.com

**Price:** \$11,115.00

**Description of item to be procured:**

- 1.) **Uniqueness of vendor's item/service. How is this vendor the only vendor uniquely qualified to provide the product or service:** This is a sole source vendor, in accordance with City of Cape Coral Code of Ordinances Chapter 2, Article VII, Division 1, Section 2-144(c) item is an update, renewal or upgrade to a software program or software subscription previously purchased by the city.
  
- 2.) **Market Research. Describe other, similar sources or products available in the market, if any, and why they are not acceptable:** Ekahua wireless design is used by the City to design and maintain wireless networks. This is a renewal of the software license, support and an upgrade to the hardware device used by the software.
  
- 3.) **Proposed Actions. Describe the actions the department will take to overcome the present barriers to competition for any future acquisition of this product or service:** None

**Department Director's Signature:**  **Date:** 8/13/2025

**Approval: Procurement Manager**  (not to exceed \$50,000.00) **Date:** 8/18/25

**Approval: City Manager** (not to exceed \$100,000.00) **Date:** \_\_\_\_\_

**Council authorization required if exceeding \$100,000.00**